Experience efficient ads with CAULY

CAULY Service





01 CAULY

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Product Price

No.1 Mobile AD Platform

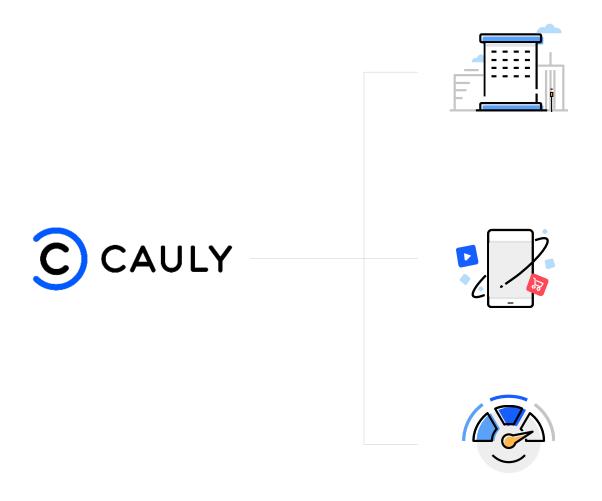
CAULY



CAULY

is the first mobile ad operator in Korea and the first ad-tech company listed on the stock market.

It has the largest scale through collaboration with domestic and foreign partners.



200 ad campaigns per month

- Companies including the top 100 in Korea and big brand advertisers in various fields
- Various ad operations across industries, including branding, new launches, and app downloads
- With more than 70% of advertisers in the long run and re-run, We have stable & efficient operating strategy.

Largest scale in domestic media

- CAULY ad exposed to over 12,000 media
- Ad exposure is possible through collaboration with major domestic and international media
- App: Web = 90:10

Abundant user traffic

- Over 38 million UV per month
- Over 20 billion PV per month

Product Line-up

We have a variety of product lineups according to the type of exposure. CPC(Cost per Click)

Band Banner



- Have abundant coverage

- Low price = Easy to secure clicks.
- Multiple targeting options available
- (Time AD) Exclusive ad at specific times

Full Banner



- Attractive pages that appeal for a message
- More effective in delivering main product, service, and brand content

Native AD



- Suitable for both branding and performance ad
- Automatically optimizes to a wide variety of media with 6 elements

Rich Media



- Rich Media_Band bannerIt can be exposed in the form of automatic rolling and video preview
- ₩EART [HRET RE-TR]] 당신의 공간에는 어떤 그림이 있나요?
- Rich Media_Full banner
- : Both horizontal and vertical images are available, Automatically play at the same time as the ad is exposed
- : It's customized with various effects Enables user interaction and storytelling

Campaign Optimization

GEO

CAULY set campaign operation conditions according to advertiser's KPI and optimize ads with CAULY's operational know-how and AI engine.

Operational condition setting Campaign **Exposure Ranking** Media **Priority Setting** Impression **KPI** setting **Segment Recommendation** Control **ROAS** - Interest CTR - Demographics Conversion - Owned App Prediction **Optimization** - CPI - Purchase Probability **Ad Optimization** - CPA - keyword based on KPI to - CPO **Media Category Achieve Goals** Carrier Time/Day/Period Frequency Spending Device Daily Budget, Daily Impressions Setting Spending Method

* ROAS and CVR efficiency optimization requires script insertion or postback integration.

Audience + Targeting

CAULY provides upgraded audience targeting based on CAULY's proprietary* and affiliated DMP data.

With the most extensive DMP integration in the domestic market, we utilize data from various fields to maximize target reach.

CAULY DMP



Interest

Based on user's content response data, we offer targeting across 150+ interest segments



User Finder

Predicting specific app installations and targeting the relevant audience accordingly



ADID

Utilizing the advertiser's own ADID for customized targeting.



Demographics

Targeting by gender and age group.



Lookalike

Targeting potential customers with similar interests and behaviors.

Partner DMP



SKP DMP

Utilizing sophisticated user data across various SK services, From e-commerce to mobile broadcasting



DeepAD

Integration of online and offline data from 40 million users across Lotte
Group subsidiaries.



TG360

Real-time collection of 250TB+ data per day, the largest scale of external data in Korea.



Loplat

IP data based on Wi-Fi-based location recognition infrastructure and mobile population analysis technology

* CAULY DMP: 3,000 million or more UV-based big data inferred through machine learning.

Interest Targeting

CAULY provides up to 150 interest categories based on users' mobile content reactions and behavior analysis.

The users' interest information collected real-time is continuously updated and refined by with CAULY's big data Al analysis model.

CAULY offers an interest category recommendation feature using the advertiser's app URL, category, and keywords.

| | Finance | Game | Shopping | Fashion Beauty | food and beverage | | | A Shopping corp | | App URL | | |
|---------|----------|----------|----------|-------------------|----------------------|--|---|-----------------|---------------------|--|--|----------|
| A | 0.898564 | 0.784621 | 0.992231 | 0.985213 | 0.973548 | | | | | 0 0 | | Category |
| B | 0.846134 | 0.664485 | 0.984558 | 0.784112 | 0.988956 | | \ | | ✓ | Shopping > Department Store Shopping > Home Shopping | | |
| C | 0.654931 | 0.774165 | 0.926158 | 0.545465 | 0.999848 | | | | <u></u> | Shopping > Membership/Points | | |
| ∑ D | 0.987883 | 0.575699 | 0.885463 | 0.987853 | 0.875642 | | | | <u></u> | Food and Beverage : Cooking/Recipe | | |
| ∫. E | 0.986783 | 0.663831 | 0.765645 | 0.688913 | 0.751988 | | | | | Cosmetics Finance > Insurance | | |

User-specific content reaction data matrix modeling

Recommended interest categories suitable for advertisers

User Finder Targeting

Users are selected based on various sources, including the list of competitor apps provided by advertisers, categories, and more. By analyzing the list of competitor apps provided by advertisers, CAULY predict whether users have those apps and selectively expose ads only to the chosen users.



Sharing of advertiser-owned source

Selecting users who meet the condition

Showing ads only to the selected devices

[×] Individually selecting apps to configure the app profile.

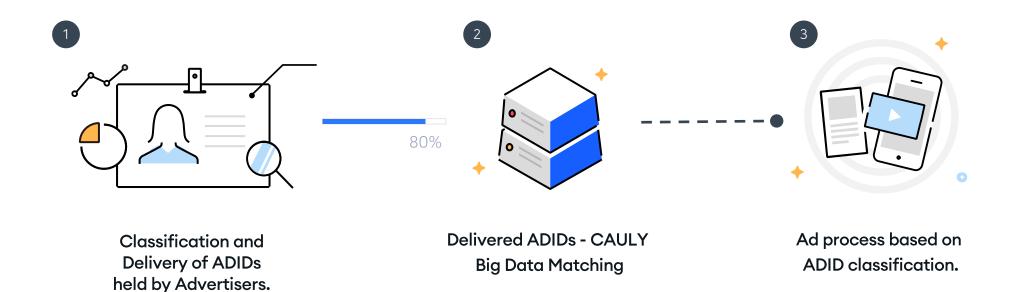
[×] Conducted on the Android OS, and the ads will be exposed through various Cauly media channels.

ADID Targeting

The targeting method involves matching the ADID provided by the ad with CAULY's data, and then displaying ads only on the ADIDs that have a match.

Based on desired conditions, ADIDs can be classified, and various targeting customization is possible by using relevant creatives.

Advertiser can run ads by sending comeback messages to inactive users and inducing follow-up action messages to new subscribers.

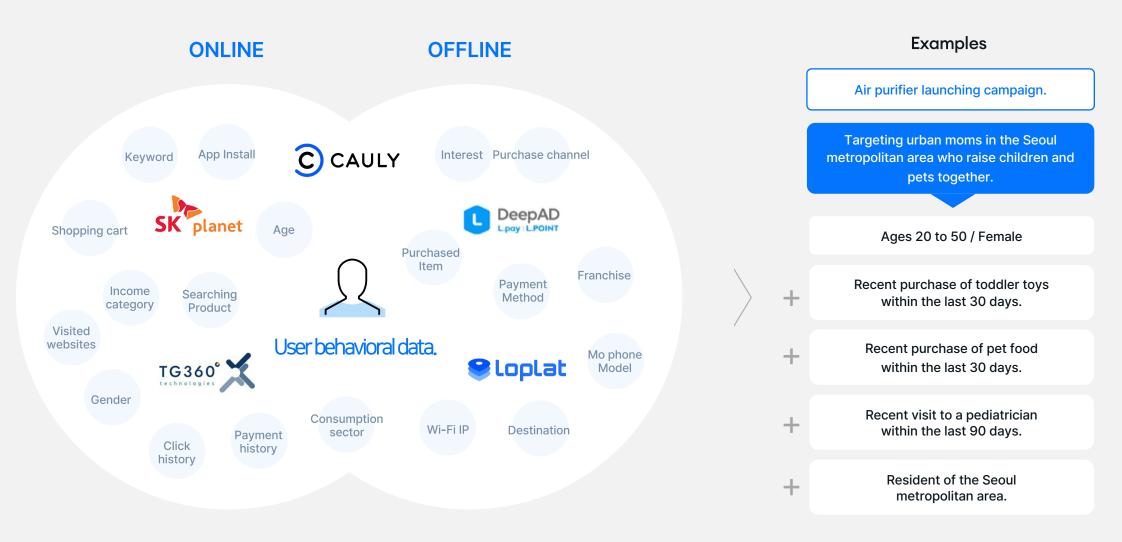


[×] To secure a sufficient sample size for advertising, we need over 200,000 ADIDs. * AOS/iOS(ADID/IDFA) Both are feasible.

[×] When using a 3rd party tracker, automatic integration for ADID delivery is possible.

DMP Targeting

Using various targeting techniques comprehensively, including domestic online/offline user behavioral data, You may expect maximum efficiency through sophisticated target extraction and message delivery.



Basic Targeting

CAULY provides mobile-focused targeting with more detailed segmentation



OS Android, iOS

OS Version



Device

Manufacturer

Model name



Targeting at the metropolitan

city/province/country/district/neighborhood level

By integrating with Naver Geo Location APL we ensure

* By integrating with Naver Geo Location API, we ensure accuracy and up-to-date information of location data

GEO

(Please note that for specific key locations, additional DMP data will be utilized, resulting in a price increment)



Network

LTE / Wi-Fi and other network carriers



TimeSpecific day and time slots



Application / Category

Selection of advertisers and selected media/categories

GEO Targeting

CAULY has enhanced targeting accuracy by incorporating Naver Geo Location data into our existing regional targeting information, enabling more precise targeting and refined segmentation. By Using the IP information of the user's location, we can conduct offline area visit frequency analysis, enabling us to predict user's residential and workplace locations. This allows us to deliver customized advertisements tailored to target users.

Possible to identify and apply down to the neighborhood or 'dong' level using the IP information



* possible to identify up to the city, district, county, and neighborhood level, and when applied to the neighborhood level, the accuracy is about 73%

× Based on Naver Geo Localion dala, the coverage for IP addresses within KR is about 98%

Estimating residential and workplace locations based on the most frequent access time > Displaying targeted ads accordingly.



Residence

Exposure of ads for home appliances and furniture



Workplace

Exposure of ads for office electronics and furniture

Comparing weekday and weekend access regions > Estimating specialized users in the travel category.

Weekday



Weekend



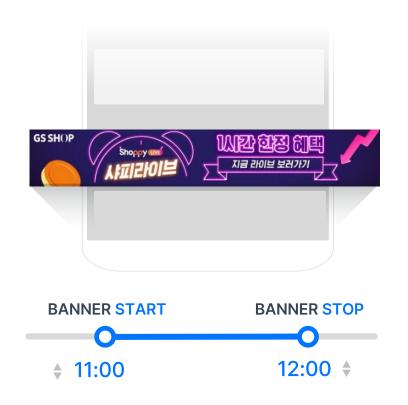
Time-exclusive Time AD

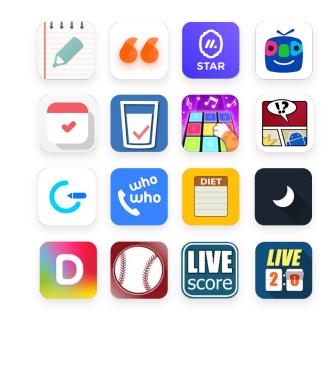
Displaying CAULY banner ads network with 100% ad occupancy during specific time periods is effective for maximizing exposure.

Purchase is available in one-hour increments, and it can be conducted for a maximum of three hours per day.

CAULY AD NETWORD MEDIA







× Some traffic may be excluded depending on of each media condition.

Bidding AD

This is a banner that operates according to daily traffic within the range of not exceeding the unit price suggested by the advertiser.

You can run campaigns at a cheaper and more stable unit price.



Ad unit price determination

Set maximum unit price considering campaign size and KPI

Ad setting and operation support

The CAULY bidding system supports the operation of advertising below the unit price.



Ad exposure

Ad exposure after unit price and basic targeting optimization

[×] Total/daily quantity guarantee and targeting not applicable.

Turning interested users into loyal customers

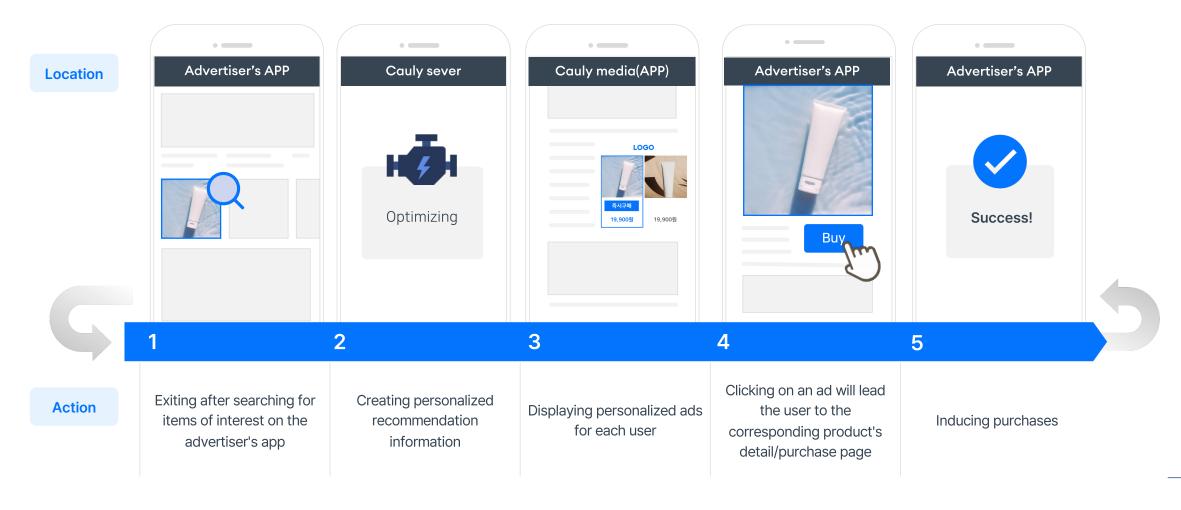
CAULY Retargeting



CAULY Retargeting

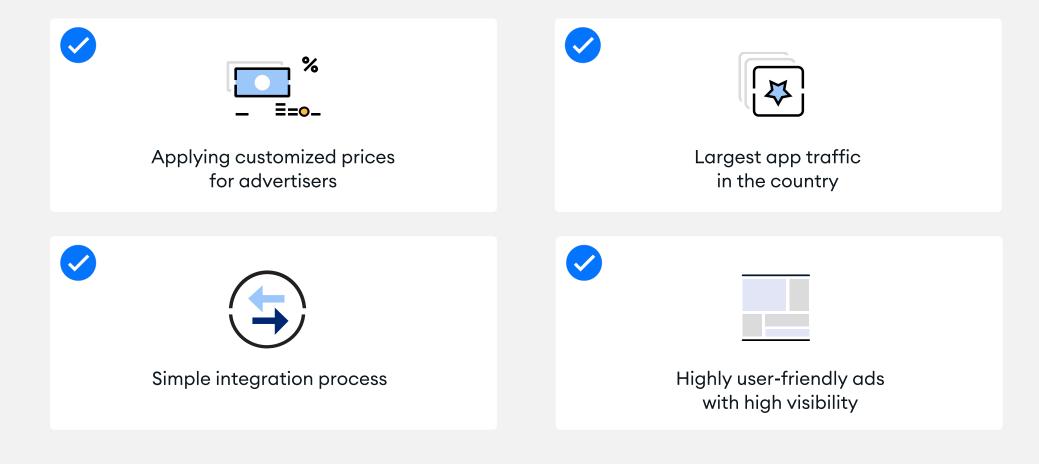
Display ads to customers who have visited the advertiser's app.

By tailoring ads based on various activities that the customer has engaged in, such as product purchases or membership sign-ups, higher conversion rates are expected.



CAULY Retargeting Advantages

You may leverage the largest app traffic in the country to conduct CPC tests for 2 weeks to 1 month, and then switch to advertiser KPI guarantees such as CPP/ROAS for further campaign execution. Ensuring the convenience of content usage for media users without disrupting their experience, providing clean and non-intrusive ad exposure that gains high attention.



Product Line-up

You may choose an advertising method that best aligns with your campaign goals.



Feed (Dynamic)

Change advertising content in real-time based on user behavior to display various product materials

(Recommend products based on user-verified items, items in the shopping cart, viewed items, and top-selling products)



Displaying personalized ads for each user can result in relatively higher ad efficiency compared to static methods.



Static(Static)

Using designated creative for advertising.

(Display different creatives based on user personality traits)



High efficiency can be expected when campaigns are conducted for a short period with a clear objective.

(promotions or events)

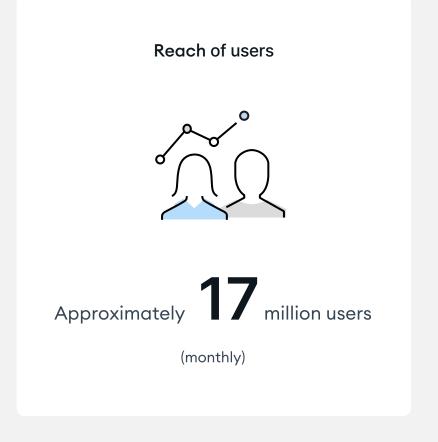
* Cauly provides support for the entire process of advertising setup.

× If you need support for creative production, please contact us.

Case Study

Many advertisers have already chosen "guaranteed KPI" billing methods when running CAULY Retargeting ads.

| Billing method | Guaranteed KPI |
|----------------|------------------------------------|
| CPP | 3,000~5,000won Per purchase |
| ROAS | Over 2,000 % |
| CPP | 4,000~5,000won Per purchase |
| CPA | 3,000 ~ 5,000won Per agreed action |
| ROAS | Over 1,000% |
| | CPP ROAS CPP CPA |



non-incentive based global performance ad platform

CAULY Guarantee



CAULY Guarantee

CAULY Guarantee is a non-incentive based global performance advertising platform.

Conducted in two forms: SNS and DA



Detailed introduction document

SNS



ADMAX, ADPICK, and similar partners are capable of influencer marketing

Cauly Guarantee

Global Performance Platform



With partnerships with over 370 domestic and international partners,

you can target the entire world or specific regions.

Monthly capacity: up to 300,000 installations.

DA



YEAMOBI, VALISTA, and others are global performance marketing partners.

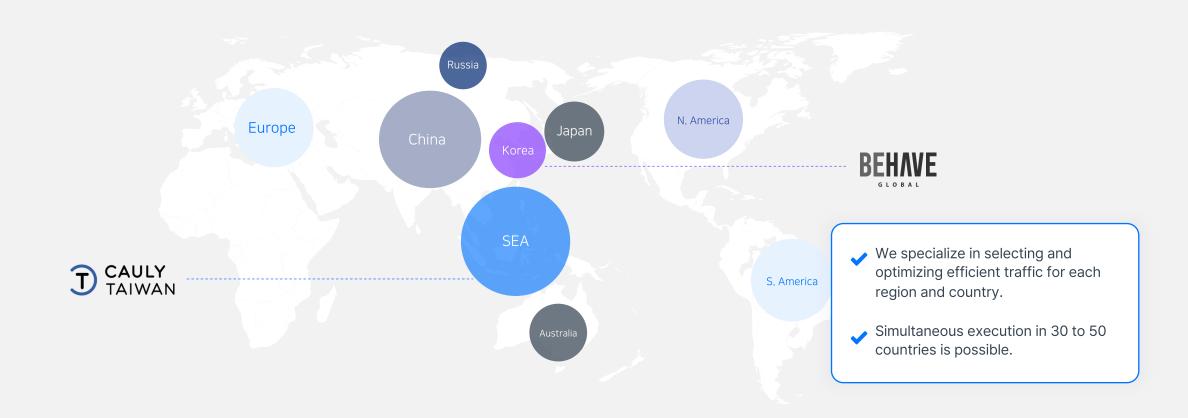
× Past case of a domestic single campaign, results may vary based on campaign conditions.

Global Coverage

Performance marketing targeting over 100 countries worldwide is possible.

You can run campaigns without any inconvenience related to settings, time zones, or languages.

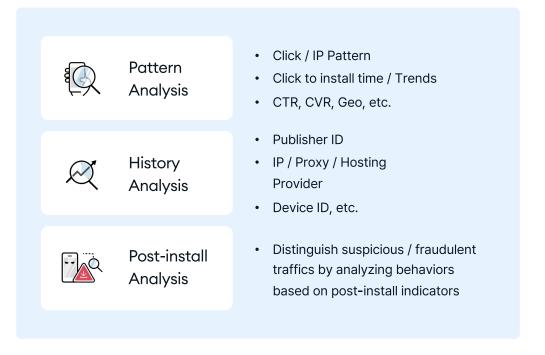
Based on subsidiaries in major Asian hubs, we operate our own marketing platform, enabling diverse portfolio proposals.

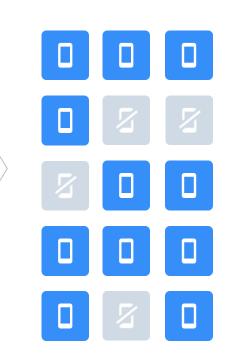


Anti-fraud System

We continuously enhance our Anti-fraud System through CAULY's proprietary algorithm to block abuses, spam traffic, and other fraudulent activities.

CAULY Anti-fraud System





Product Line-up

We have nCPI / pre-registration nCPA / nCPA product.

Various portfolio configurations are possible based on the characteristics of the campaign.





Pre-registration NCPA



3 NCPA



Payment Action

Recommendation Campaign KPI

Guide

First launch after installing a new app

Launching / Update / Renewal

App campaign with 3rd party tracker integration

Completion of pre-registration

Pre-regstration

Cauly-scripted web campaign for gaming.

Specific actions such as member registration or purchase

Increasing actions after app install

App campaign with 3rd party tracker integration

Case Study

We leverage the channels that best reach our campaign targets, resulting in satisfactory performance outcomes.

Game launching nCPI



Utilization of various media

Securing sufficient volume and achieving KPIs to acquire a substantial number of users during the initial launch phase.

Game launching nCPA



Utilizing DA-centric media

Using various DA creatives with game appeal to secure volume.

E-commerce membership registration



Using various creatives

Achieving excellent results in acquiring new users and long-term progress through purchase conversion.

Brand registration

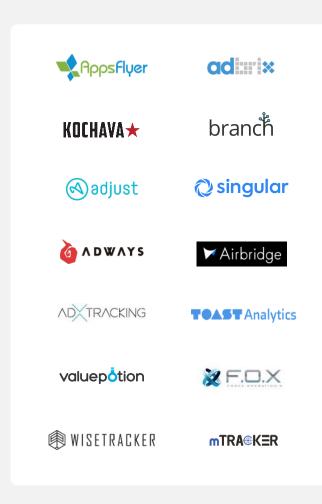


Efficient utilization of creatives.

Long-term progress through continuous membership acquisition.

Integration tracker

We have partnerships with global and major country-specific local trackers, enabling campaign optimization with CAULY guarantee.



- Appsflyer
- ✓ Branch
- ✓ Kochava
- Adbrix
- ✓ Adjust
- Apsalar by Singular
- ✓ Airbridge
- Partytrack by Adways
- ✓ ADX
- ✓ FOX by CyberZ
- ✓ Toast Analytics
- Wise Tracker
- Valuepotion
- ✓ mTracker







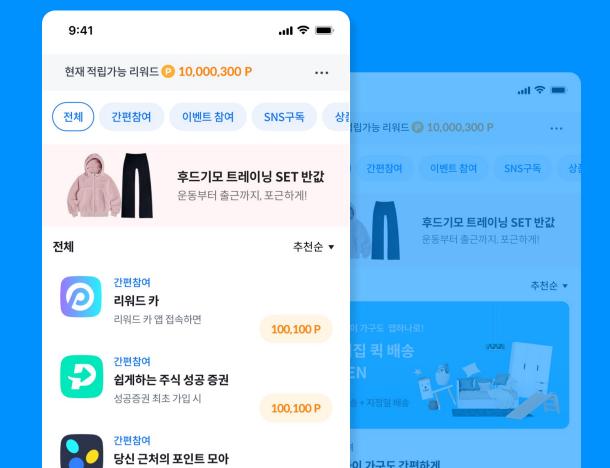


- Talking Data
- ✓ Admaster
- ✓ Reyun
- ✓ DataEye

x For inquiries regarding new tracker integration and other partnership-related matters, please contact us.

CAULY's Offerwall AD Platform

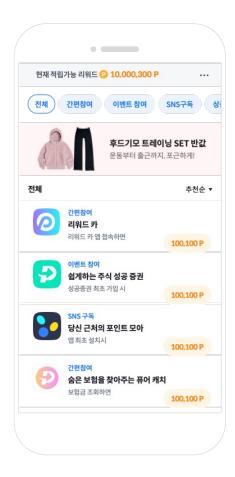
PointClick



PointClick Offerwall AD

PointClick is a domestic-based offerwall advertising service platform

Through the free charging station of content-providing media, we encourage ad participation with cost-effective rewards.





Meaningful selection of partner companies.

- Integrated with publisher partners securing 15 million users.
- Users actively engage by visiting Offerwall on their own.
- Lower app uninstall rates compared to competitors, enabling acquisition of genuine users.

Maximum impact at minimum cost.

- Possessing advanced technological capabilities and campaign management expertise unique to PointClick.
- Achieving maximum downloads in a short period at a reasonable cost.
- Executing over 1,000 advertisements on average per month.

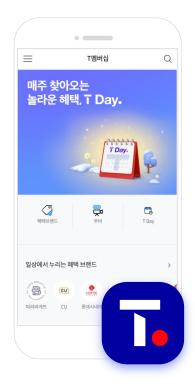
Various ad types.

- Execution of various ad products including app install and launch, diverse in-app actions.
- Encouraging user revisits through increasing SNS subscribers, easy clicks, and more.
- Utilizing various image formats such as icon, card, and banner types.

Media&Channel

We have partnerships with the largest premium domestic media outlets that cater to influential users in 20-40 demographic with strong purchasing power.

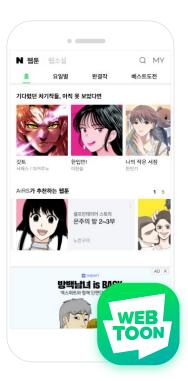
Additionally, we are integrated with major networks, allowing exposure across all media channels within the market, including those of top 10 network companies.











Product Line-up

PointClick offers you a CPI (Cost Per Install), CPE (Cost Per Execution), CPA (Cost Per Action), CPSNS (Cost Per SNS), CPC (Cost Per Click) product.

PointClick a platform best optimized for advertisers to increase app rankings and secure genuine users through app installations, opens, and action inducement.



4 CPC (Click)



Recommendation Campaign KPI

Feature

Boosting in-market rankings / Increasing app visitors (UV, DAU, MAU)

At an affordable cost, attract a large number of users in a short period of time. Increase active users through activities such as user registration and level achievement.

Easily secure action-performing users with broad media coverage.

Rapid increase in SNS subscribers.

Various categories available for campaigns, including YouTube subscriptions and Naver Store wishlists. Increase app and website traffic/visitors.

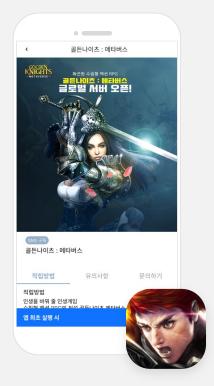
Encourage steady re-visits with a participation method of once per day per person.

Case Study Game



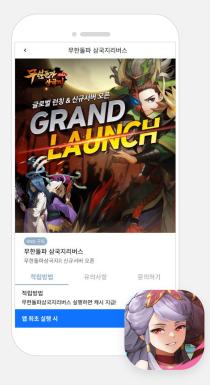
스위트홈 Launch campaign

- Product : CPI (Installation)
- Achievement: Achieved approximately 100,000 installations in 4 days
- Reached and maintained the 1st place in the Google Play gaming genre



골든나이츠 Launch campaign

- Product : CPE (Open)
- Achievement: Achieved approximately 140,000 installations in 8 days
- Reached and maintained the 1st place in the Google Play gaming genre



무한돌파 삼국지리버스 Reboost campaign

- Product : CPE (Open)
- Achievement: Achieved approximately 210,000 installations in 7 days
- Reached and maintained the 1st place in the Google Play gaming genre



리니지2M pre-registration

- Product : CPA (pre-registration)
- Achievement: Secured approximately 60,000 users in 5 days

Case Study Non Game





- Campaign : CPE (Open)
- Achievement : Achieved 3 million installations
- Reached 2nd place in the Google Play automotive genre



그립 Registation + Open

- Campaign : CPA (Registration) + CPE(open)
- : Achieved 1.5 million installations
- Secured 60,000 registered users



카카오쇼핑 Kakao

- Duration: May 2022 (2 weeks)
- Achievement: Approximately 20,000 subscribers acquired



신한라이프 Instagram

- Duration: July 2022 (1 month)
- Achievement: Approximately 15,000 followers acquired

CAULY's special product for the new channel

CAULY Addition



OP.GG Overview

The Desktop App provides a No.1 global game analysis and record search service for League of Legends (LOL) gamers. It automatically launches on PC cafes and personal computers.

- In PC Cafe: Automatically launches upon launching LOL or by clicking the OP.GG icon on the desktop.
- Personal PC: Automatically launches on boot.

Main Feature



Cumulative open count of 26.3 million more



Monthly users approximately 3.4 million

/ Daily users approximately 760,000



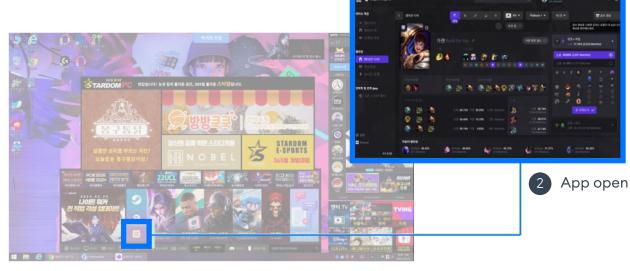
Average daily usage time of 1 to 1.5 hours more.



Launched in PC cafe in December 2021

Average daily usage in PC cafe: around 2,500 locations.

Exposure example



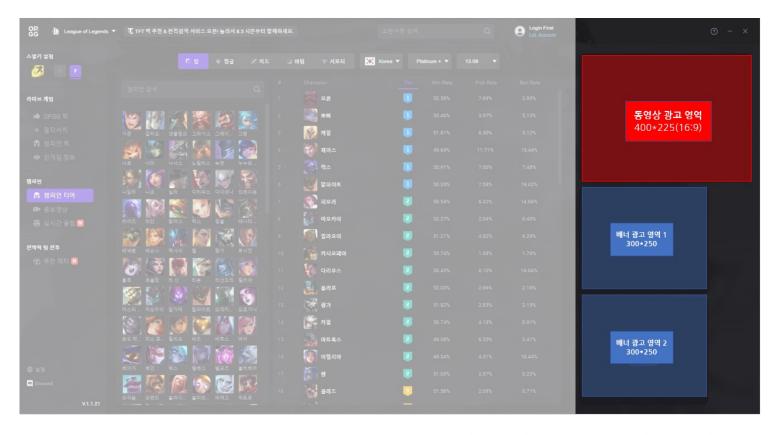
1 OP.GG Icon click

× New channels and products will continue to be updated.

OP.GG Product Line-up

One video ad space and two image banner spaces on the right side of the Desktop App are provided and are sold on a per-slot basis.

- Video Ad Space: Estimated monthly impressions of approximately 620,000 per slot (30 seconds)
- Image Ad Space: Estimated monthly impressions of approximately 25 million per slot



× Impressions are estimated averages and subject to potential change.

CAULY Product Price



Product Price (1/2)

For any inquiries about the overall CAULY services, detailed product information, and pricing, please contact CAULY's representative email at fsn_sales@fsn.co.kr.

You can also access detailed service introductions for each service through the provided links.

× Native ad and partial support for audience targeting available

| Category | | Base Price | Basic Targeting | Audience ⁺ Targeting (20% surcharge) | Note |
|-------------------|----------------------------|------------|---|--|--|
| | Band_Banner | CPC 110won | | 132won | Discount applied for expenditures of 30 million won or more Additional surcharge applied for cross-targeting(DMP) 2 DMPs in cross-targeting: |
| | Full_Banner | CPC 130won | | 156won | |
| | Richmedia_Banner | CPC 121won | No additional surcharge (OS, Device, Time, Day, | 146won | |
| Cauly | Richmedia_Full_Banner | CPC 143won | Media category, etc.) | 172won | 30% surcharge. - 3 DMPs in cross-targeting: |
| Cauly | Native | CPC 110won | | 132won | 40% surcharge. |
| | | SA | Section(16:00~20:59) 10 million | Only available for Band_Banner | |
| | TimeAD (Time-exclusive) | A Section | (07:00 ~ 15:59 / 21:00 ~ 23:59) 8 | | |
| | | ВЅ | ection(00:00 ~ 06:59) 3.5 million | | |
| Cauly Retargeting | Feed(Dynamic) | | | | |
| | Static(Static) | | KPI guarantee is possible | | |
| | App Install | | * Full_Banner CPC 165won | | |

Product Price (2/2)

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You can also access detailed service introductions for each service through the provided links.

| | Category | Base price | Note | | | |
|------------------------|------------------------------------|--|---|--|--|--|
| <u>Cauly Guarantee</u> | nCPI | CPI 2,000 ~ 5,000 won | Possible to discuss on a campaign-by-campaign basis | | | |
| | Pre-registration nCPA | CPA(Pre-registered) 800~1,500 won | | | | |
| | nCPA | Varies depending on the action | | | | |
| | Others - Overseas countries | Pricing for all products varies by country and will be discussed and agreed upon | | | | |
| | CPI (Install) | 300won | | | | |
| | CPE (Open) | 400won | | | | |
| <u>PointClick</u> | CPA (Action) | Varies depending on the action | | | | |
| | CPC (Click) | 20won | | | | |
| | CPSNS (SNS Subscription) | 400won | | | | |
| | Video banner - 30 days / 1 ad slot | 2,500,000won | Currently under promotion, available at over 50% discount | | | |
| OP.GG | Image banner - 30 days / 1 ad slot | 2,500,000won | | | | |
| | | | | | | |

Grow with CAULY

CAULY Proposal/Inquiry

E-mail:fsn_sales@fsn.co.kr



